Job Market: Getting Started

1. The all-important job market paper.
   - Concentrate on writing a good paper – that is what you can control!
     - Create and crystalize the main point of your paper early on.
       - On Writing Well: The Classic Guide to Writing Nonfiction
   - Carefully read “The Ten Most Important Rules of Writing Your Job Market Paper”

2. Your CV and how to write it. Your web-page and how to construct it.
   - Your CV and web-page should be professional; they are your calling cards. You should use the templates on our website http://economics.harvard.edu/pages/job-market-information for the Department CV packet.
   - What are “fields”?
     - Determine now with your advisors what field(s) you will fit in. Consider branding to broader fields.
   - How many references do you need?
     - At least three; can have four. Teaching References are often used especially for Business Schools.
   - The CV for the Oct. Department Meeting must be submitted to the Graduate Office by October 22. You will have until November 1 to finalize the CV.

3. Your advisors
   - When to see them: NOW
     - August 15: Date to confirm committee
   - What to talk with them about: whether they think you are ready and placement prospects.
   - What to expect of them: reference letters; guidance on your paper, seminar, and where to apply for jobs.

4. Jobs
   - What do you want (e.g., academic, B-schools, policy schools, non-academic, consulting, industry, government, international; geographic and personal constraints)
   - What do you think is reasonable and what do my advisors think is reasonable; discuss expectations.

5. What does the Placement Committee do?
   - Keep you on track.
   - Advise you on the logistics of the Job Market.
   - Liaise with prospective employers to discuss job market candidates.
   - Coordinate faculty paragraphs for Oct. Department Meeting.
   - Most importantly, remind you to stay clear of Job Market Rumors.

6. Additional Resources
   - Spiel Sessions
   - On-campus recruitment events/interviewing
   - Job Market Webpage
   - AEA Graduate Lounge