Job Market: Getting Started

1. The all-important job market paper.
   • Concentrate on writing a good paper – that is what you can control!
     o Create and crystalize the main point of your paper early on.
       ▪ On Writing Well: The Classic Guide to Writing Nonfiction
   • Carefully read “The Ten Most Important Rules of Writing Your Job Market Paper”

2. Your CV and how to write it. Your web-page and how to construct it.
   • Your CV and web-page should be professional; they are your calling cards. You should use the templates on our website http://economics.harvard.edu/pages/job-market-information for the Department CV packet.
   • What are “fields”?
     o Determine now with your advisors what field(s) you will fit in. Consider branding to broader fields.
   • How many references do you need?
     o At least three; can have four. Teaching References are often used especially for Business Schools.
   • The CV for the Oct. Department Meeting must be submitted to the Graduate Office by **October 15**. You will have until November 1 to finalize the CV.

3. Your advisors
   • When to see them: NOW
     o August 15: Date to confirm committee
   • What to talk with them about: whether they think you are ready and placement prospects.
   • What to expect of them: reference letters; guidance on your paper, seminar, and where to apply for jobs.

4. Jobs
   • What do you want (e.g., academic, B-schools, policy schools, non-academic, consulting, industry, government, international; geographic and personal constraints)
   • What do you think is reasonable and what do my advisors think is reasonable; discuss expectations.

5. What does the Placement Committee do?
   • Keep you on track.
   • Advise you on the logistics of the Job Market.
   • Liaise with prospective employers to discuss job market candidates.
   • Most importantly, remind you to stay clear of Job Market Rumors.

6. Additional Resources
   • Office of Career Services
   • Job Market Webpage
   • Econ Track; AEA’s Job Market Information Board