



Job Market: Getting Started

1. *The all-important job market paper.*

- Concentrate on writing a good paper – that is what you can control!
 - Create and crystalize the main point of your paper early on.
 - On Writing Well: The Classic Guide to Writing Nonfiction
- Carefully read “The Ten Most Important Rules of Writing Your Job Market Paper”

2. *Your CV and how to write it. Your web-page and how to construct it.*

- Your CV and web-page should be professional; they are your calling cards. You should use the templates on our website <http://economics.harvard.edu/pages/job-market-information> for the Department CV packet.
- What are “fields”?
 - Determine now with your advisors what field(s) you will fit in. Consider branding to broader fields.
- How many references do you need?
 - At least three; can have four. Teaching References are often used especially for Business Schools.
- The CV for the Oct. Department Meeting must be submitted to the Graduate Office by **October 15**. You will have until November 1 to finalize the CV.

3. *Your advisors*

- When to see them: NOW
 - August 15: Date to confirm committee
- What to talk with them about: whether they think you are ready and placement prospects.
- What to expect of them: reference letters; guidance on your paper, seminar, and where to apply for jobs.

4. *Jobs*

- What do you want (e.g., academic, B-schools, policy schools, non-academic, consulting, industry, government, international; geographic and personal constraints)
- What do you think is reasonable and what do my advisors think is reasonable; discuss expectations.

5. *What does the Placement Committee do?*

- Keep you on track.
- Advise you on the logistics of the Job Market.
- Liaise with prospective employers to discuss job market candidates.
- Most importantly, remind you to stay clear of Job Market Rumors.

6. *Additional Resources*

- [Office of Career Services](#)
- [Job Market Webpage](#)
- [Econ Track; AEA’s Job Market Information Board](#)