

## Hiring: Customer facing and operations roles

### The Company: Jigsaw

Jigsaw is a fin-tech/legal-tech startup founded by two ex-lawyers who trained at top UK and US global law firms. This is their second joint venture, having previously created a legal technology company that was acquired by a US private equity firm and went on to become a billion dollar company and a household name in law firms across the world. Jigsaw already has an office in London, UK, several million dollars in funding and revenue and is now starting to scale up its Miami presence to service the US market.

We are committed to a culture of hard work, high energy and (let's not forget) fun! We count on you to build your future here - if you're ambitious, strive for excellence and have a thirst to succeed, you will reap the rewards. Joining a small team based in Miami, you'll gain exposure to multiple areas of the business, learning from experienced entrepreneurs how to grow and scale a global business from scratch. You'll also have the rare opportunity - as an early joiner to a rapidly growing company - to accelerate your career trajectory.

### The Product

Jigsaw visualizes complicated ideas, concepts, or structures. Humans learn and work best through visual means and Jigsaw enables them to see rather than simply read or try to analyze complicated information. For example, Jigsaw can build attractive diagrams representing corporate deals, financing, tax, trust, or other complex transactions. Our customers include law firms, accounting firms and a host of other large financial institutions.

### Job brief

The client facing role will be to seek new business opportunities and developing relationships with potential customers, or on the operation side help systemize and scale this rapidly growing business. We are hiring for multiple roles within the wider remit of "Business Development" – no prior experience is necessary, just willingness to enjoy and grow on the startup ride.

Working in a startup presents variety and multiple opportunities to take on additional responsibilities and expand beyond your normal role. Things can move fast and we're looking for someone flexible and driven, with a natural ability to learn and quickly adapt. This is a fantastic opportunity to springboard into the exciting world of entrepreneurialism, offering potential for fast career growth and in-depth exposure to starting and growing a business.

This is not just a job. If you are motivated, enjoy working in a dynamic team environment and would like to be part of the technology revolution, we'd like you to join us on our journey.

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